



GIANNVIKI

WHERE SOPHISTICATION MEETS FLAVOR
IN THE WORLD OF GOURMET FOOD

MR. ZDRAVKO MLADENOVSKI
SKOPJE, 2024



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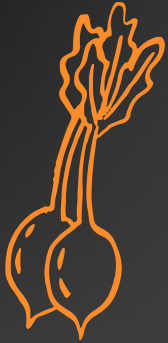
Current numbers and
expected income



GIANNVIKI

“Our dedication to quality ensures that each jar offers a gourmet touch, elevating your dining experience with a touch of luxury.”

“We aim to scale our operations and achieve greater accomplishments”



ABOUT US

Giannviki is a distinguished Italian brand that specializes in the production of high-quality peppers with a diverse range of flavors. Our commitment to excellence ensures that we deliver premium products to companies and markets around the world. With an extensive distribution network, we guarantee that our exceptional peppers enhance dishes globally with their unique and authentic taste profiles.



OUR HISTORY

1997

ESTABLISHED IN
MACEDONIA

1

2011

PRODUCTION
STARTED

2

2021

MOVED TO NEW
LOCATION

3

2024

ONE OF THE LEADING
EXPORT COMPANY IN
MACEDONIA FOR
PROCESSED PEPPERS

4

OUR PHILOSOPHY



PREMIUM PRODUCTS

Our dedication to quality ensures each jar offers a gourmet touch, elevating your dining experience with a touch of luxury.



INNOVATION

Investing in advanced technologies and fostering strategic partnerships, we aim to scale our operations and achieve greater accomplishments

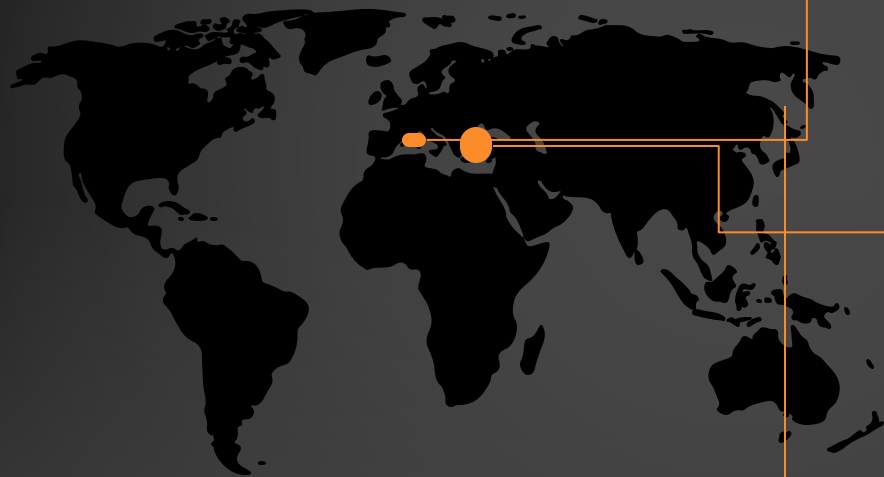


GROWTH

Vision to become a leading global brand known for excellence in quality, sustainability, and customer satisfaction



OUR LOCATIONS



Quintessenza in Italy is our mothership firm, serving as the core of our operations

The production of our products is managed by Giannviki in Macedonia

MM Logistics in Macedonia is our dedicated firm specializing in transport and logistics

OUR PRODUCTS

PEPPERONCINI

Sweet and spicy pepperoncini
with cottage cheese

Sweet and spicy pepperoncini
with tuna filling

TOMATOES

Dried tomato in oil

OTHER PRODUCTS

Artichoke in oil;

Stuffed onion

Peppers in oil

Mixed vegetables

OUR BEST SELLERS



STUFFED PEPPERONCINI

- 1) THE JARS CONTAIN CHILI PEPPERS STUFFED WITH THREE DIFFERENT FLAVORS: RICOTTA AND CAPERS, OFFERING A CREAMY AND TANGY TASTE; TUNA, PROVIDING A SAVORY AND RICH FLAVOR; AND CAPERS AND ANCHOVIES, ADDING A DISTINCTIVE AND ROBUST TASTE.
- 2) YEARLY PRODUCTION OF OVER 2000 TONS
- 3) PACKED IN JARS WITH DIFFERENT WEIGHT (FROM 180ML-1950 ML)
- 4) PRODUCT SHELF LIFE IS 24 MONTHS

OUR BEST SELLERS



BORRETTANE ONIONS

- 1) THE JARS CONTAIN BORRETTANE ONIONS IN THREE FLAVORS: WITH RICOTTA AND CAPERS, PROVIDING A CREAMY AND TANGY TASTE; WITH SWEET PEPPER, ADDING A MILD AND SWEET FLAVOR; AND WITH CAPERS AND ANCHOVIES, OFFERING A SALTY AND UMAMI-RICH EXPERIENCE.
- 2) YEARLY PRODUCTION OF OVER 1000 TONS
- 3) PACKED IN JARS WITH DIFFERENT WEIGHT (FROM 180ML-1950 ML)
- 4) PRODUCT SHELF LIFE IS 24 MONTHS

SHORT DESCRIPTION OF THE PRODUCTION PROCESS



1. Carefully organized transport of peppers from producers to our factory
2. Calibration and washing
3. Preparation of brine in barrels
4. Acidification of peppers and adding the cheese or tuna filling
5. Jar filling and capping
6. Weighing , labeling and palletizing
7. Truck loading and transport

KEY TO OUR SUCCESS

WE CAREFULLY SELECT ALL OF OUR INGREDIENTS WHICH ARE PRODUCED
IN MACEDONIA

WE SIGN LONG TERM CONTRACTS WITH AGRICULTURAL PRODUCERS TO
ENSURE STANDARD QUALITY PRODUCTS

WE PROVIDE ADVICE AND MATERIALS TO PRODUCERS





OUR STRENGTHS

EXPERIENCE IN PRODUCTION

Over 12 years of experience in production
Experienced and skilled workforce
Our team includes highly qualified professionals with years of experience in the industry, ensuring that we can deliver excellent results consistently.

EXCEPTIONAL FLAVOR

Our marinated red peppers come in a range of exquisite flavors, from the subtly aromatic to the boldly spicy. Each variety is crafted to offer a distinct, refined taste that elevates any dish, making them a versatile addition to your gourmet repertoire.



OUR STRENGTHS

STRATEGIC PARTNERSHIPS

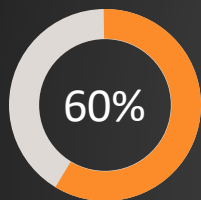
Our strategic alliances with key industry players provide us with access to new markets, resources, and technologies, enhancing our competitive advantage.

MODERN PRODUCTION TECHNOLOGY

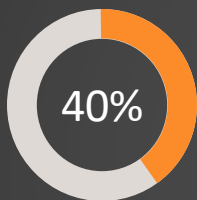
Completely new production line purchased in 2022. Total value of the project was 4.5 mil. euro

OUR AVERAGE CUSTOMER PROFILE IN ITALY

Gender



Male



Female

Age

21-30



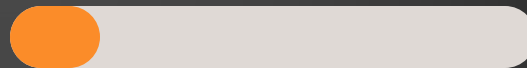
30%

31-60



60%

60+



10%

average annual salary per customer

Interests

HEALTHY FOOD



3/5

PREMIUM
PRODUCTS



4/5

50,000 euro

OUR FINANCIAL NUMBERS FOR 2024

Budget

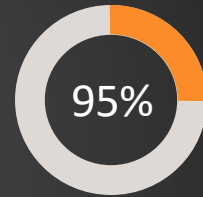
730 euro

avg. price per ton
final product

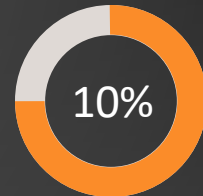
1.8M euro
yearly income

More than 300
customers

2466
tons of products
exported



Export



Market
share
in Italy

EXPECTED GROWTH IN 2025



4M euro

Investment in new
technology



2M euro

Expected income for 2025



3500

Tons of products to be
produced



5-10

New employees next year

FOOD SAFETY IS OUR
PRIORITY



ISO 9001
ISO 22000
HACCP

IFS CERTIFICATE



WE REALLY CARE ABOUT OUR CUSTOMERS

WE ARE GIANNVIKI !!!



ZDRAVKO
MLADENOVSKI

OWNER

GIOVANNI
RUBATO

OWNER



ZOKI
MLADENOVSKI

OWNER





OUR TEAM



THANKS!



Do you have any questions?

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